

Saudi Arabia

Mr Atul Kaul reported that the Paper and Corrugated packaging industry in Saudi Arabia grew at a healthy pace of 7-9%. There are major expansions ongoing both in the linerboard production as well as corrugated capacity. Demand from within the region and overseas are strong. After continuously climbing for a long time, linerboard prices had stabilized in the Middle East, which is unlike European markets where they continue to climb. Current Average Medium price is around 500-520 Dollars and Liner price around 530-550 Dollars delivered to the customer.

The market is very healthy because Saudi box plants essentially cater to Food and FMCG industry that is ever growing. Most of the Regional MENA markets have huge mother plants situated in Saudi that cater to the entire gulf and North African markets. Foodstuffs, Edible Oils and Detergents, Personal Hygiene products are just a few examples.



Thailand

Ms Varna Sudasna (TCG) gave a slide presentation on the various Thailand key economic indicators for the 1H10 and the performance of the corrugated industry.



SinoCorrugated & SinoFoldingCarton Enjoy Soaring Success in Dongguan

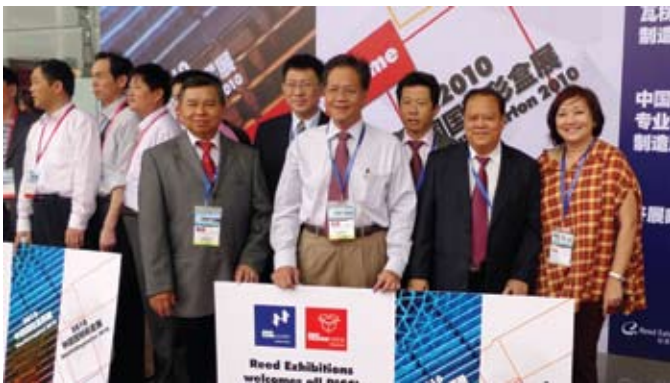
The SinoCorrugated and SinoFoldingCarton exhibitions, organized by Reed Exhibitions, came to a successful close at Guangdong Modern International Exhibition Center, in Dongguan, on April 9. On-site, more than 500 leading Chinese and international exhibitors, including Bobst, BHS, MarquipWardUnited, Fosber, BP Agnati, Valco, Max GROUP, Yueli Machinery, Kunshan Global Sources Machinery, Shanghai Eterna, Nantai, Qingdao Justu, Qingdao Meiguang, Qingdao Kaituo, Weifang Donghang, Qingzhou EKOFA, Wanlian Machinery, Zhaoqing Xijiang, Tek Sheng Machinery, Tianjin Masterwork Machinery, STS Machinery, ASAHI, Henan Xinji Group, Tsai Yi, Hongming, Yoco, Meiguang, Tokyo Wenhong, Hongjin, Modern Top, Shunjingyuan, and Hangzhou Wutai, shared a stage to display their latest products. These showcases included the domestic and global debuts of several innovations. The product displays, live demonstrations and high-end forums altogether attracted 16,350 visitors over three days.

Robert Paczka, a visitor from Poland, came because he believes in the cost-efficiency of Chinese equipment. He found his trip to have been truly worthwhile. The founder of the Asian Corrugated Case Association (ACCA), Philip Wong, said that this exhibition offered a high number of new devices with greatly improved performance and quality. The president of Federation of Corrugated Box Manufacturers of India (FCBM), R.G. Agarwala, believed that this exhibition was the best platform in the world for the corrugated industry because of the way it highlighted developments to industry professionals. Mr. Agarwala declared that more Indian companies were now using equipment made in China and pledged to organize more members to visit SinoCorrugated 2011 in Shanghai.

The show also won high praise from buyers, as well as from domestic and foreign associations. Many exhibitors, too, received huge benefit from their participation. For example, Fengjun Machinery signed contracts for 10 sets of splicers on-site. Long-Tested Machine signed a contract for five sets, as well as securing purchasing intent for 30 sets of touch machines.



Philip Chow, Regional Sales Director of Bobst Greater China's Sheet-Fed Business Unit, was optimistic about the industry's future development and expressed his faith in the exhibition's effectiveness. Peter Chen, from BHS Corrugated Machinery (Shenzhen) Co., Ltd., felt that the exhibition enabled them to connect with target customers and accelerate their localization process. Jiang Jianzhi, General Manager of STS Machinery (Shenzhen) Co., Ltd, said that SinoCorrugated was undoubtedly a leading international exhibition for the industry because of the volume of displays of new products it attracted. This year's exhibition also experienced a great boost in the quality of visitors, compared to recent years.



Environment-friendly, energy-saving printing technology; the future developments of the paper industry and other hot topics were actively discussed at a dozen high-end forums that took place on-site. Informed by government and industry leaders' insights, the Green Economy and China Packaging Printing Industry High-level

Forum set out the road map for the future of China's green printing, a key issue for the packaging and printing industry's leading companies. One member of the audience at this seminar commented that the government and industry leaders' insights gave him a deeper understanding of industry trends and developments. Value-Added Manroland Printing for the Future, the Financial Planning of the Printing Business under Current Financial Conditions and other conferences focused on the implementation of new policies and standards, as well as the application of the latest technologies. Attendees were very complimentary about the value of these conferences. They were particularly pleased with the added opportunities to engage with the invited experts on industry issues after the presentation.



2011 Cutting New Edges

July 6-8, 2011
China International Exhibition Center, Beijing

As the packaging and printing industry recovers, SinoCorrugated and SinoFoldingCarton will continue to grow in scale and enhance their industry influence. The next SinoCorrugated event will be held at the Shanghai New International Expo Center from April 6 – 9, 2011. The next SinoFoldingCarton exhibition will be held in Beijing next July.

For more information, please visit:

www.sino-corrugated.com

www.sino-foldingcarton.com





Post Show Report

Organised by  Reed Exhibitions
励展博览集团

Company Size (Employees)

Fewer than 50	26%
51-100	22%
101-200	21%
201-500	17%
501-1,000	8%
More than 1,000	6%

Main Job Functions

Management	31%
Technology	14%
Purchasing	27%
Design & Development	6%
Production / Manufacturing	9%
Others	13%

Main Industries Represented

Corrugated Box Manufacturers	33%
Paper Pipe Manufacturers	3%
Honeycomb Paperboard Manufacturers	3%
Paper Stock Model Manufacturers	2%
Folding Carton Makers	20%
Plastic Carton Manufacturers	2%
Rigid Carton Manufacturers	3%
Printing Folding Carton Manufacturers	4%
Paper Bag Manufacturers	3%
Cigarette Box Manufacturers	2%
Corrugated Folding Carton Manufacturers	6%
End Users	2%
Machinery & Accessories Suppliers	6%
Consumables Suppliers	5%
Trade Agencies	2%
Others	4%

SinoCorrugated 2010 Draws High Quality Visitors

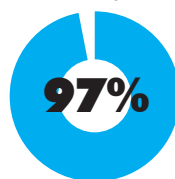
- The total number of visitors reached **16,350**.
- **6,249** pre-registered visitors attended the show, an increase of **180.98%** compared to SinoCorrugated 2008.
- **119** Diamond Club members and **922** VIP visitors attended the show. Compared to SinoCorrugated 2008, the number of VIPs increased dramatically by **209.4%**
- The show attracted more than **1,100** international visitors, almost **3** times the number that came to SinoCorrugated 2008.
- **47%** of the visitors had the power to make purchasing decisions; a further **31%** could influence decisions or make recommendations.

Quick Review

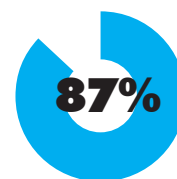
	Day 1	Day 2	Day 3	Total
Pre-registered Visitors	2,745	2,586	918	6,249
Onsite Visitors	3,758	3,627	1,675	9,060
VIPs	365	407	150	922
Diamond Club Members	51	53	15	119
Total	6,919	6,673	2,758	16,350

Visitor Statistics

Visitors' Opinion of the Show

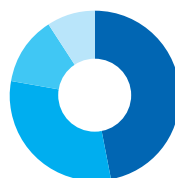


97% ■ Percentage of visitors who agree that this show is fully representative of the industry



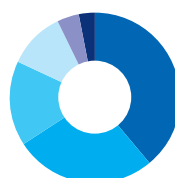
87% ■ Percentage of visitors who will definitely participate in SinoCorrugated 2011

Visitor's Role in Decision-Making



47% ■ Decision Making / Authorizing
31% ■ Recommending / Influencing
13% ■ Specifying
9% ■ Not Involved

Visitor Companies Annual Purchasing Budgets



39% ■ Less than \$100,000
27% ■ \$100,000~\$500,000
16% ■ \$500,000~\$1,000,000
11% ■ \$1,000,000~\$5,000,000
3% ■ \$5,000,000~\$10,000,000
4% ■ Over \$10,000,000